

Small Business Entrepreneurial Resource *Guide to Success*



People, Programs and Organizations Serving Entrepreneurs and Business

Today's business environment requires quick and easy access to a wide variety of resources that help people and organizations solve problems and make timely decisions. This guide has been developed to assist the user to access a wide variety of programs and tools that are available to support entrepreneurial development and foster business growth and expansion.

The resource guide is broken down into three key areas; Financing and Access to Capital, Government Agency Assistance, and Technical Assistance.

Pages 2–6

Financing and Access To Capital identifies those organizations that can help to fund a start-up enterprise or assist a business in procuring equipment, and starting or working capital for growth and expansion.

Pages 7–10

Governmental Agency Assistance outlines who manages the zoning, sign enforcement, business licensing processes in the municipal governments throughout Marathon County. In addition to the county and local governments, this section also identifies State of Wisconsin agencies that require licensing or reporting.

Pages 11–14

Technical Business Assistance identifies resources that people can turn to help work through problem solving and planning. These programs are typically designed to teach and empower people to continually improve their products and processes.

About MCDEVCO

MCDEVCO is a comprehensive economic development organization that aggressively fosters local business competitiveness, entrepreneurial development and the recruitment of outside firms to Marathon County. Through partnerships and collaborative efforts, MCDEVCO works to ensure that the regional infrastructure continues to meet the needs of the community; that our workforce is always prepared to compete in the global economy; and that our regional businesses have the resources and technical assistance to grow and thrive.

Financing and Accessing Capital

LOCAL AND REGIONAL FINANCIAL RESOURCES

MCDEVCO Revolving Loan Fund

The MCDEVCO Loan Fund provides low cost financial assistance for new and established businesses in Marathon County.

200 Washington Street, Suite 120
Wausau, WI 54403

Sarah Maas, smaas@wausauchamber.com
715-848-5948, www.mcdevco.org

CWED - Central Wisconsin Economic Development Fund

The purpose of the CWED loan fund is to fill financing gaps in local markets and to stimulate private sector development. The CWED Loan Fund provides direct loans and works in partnerships with other lending institutions to businesses in Adams, Lincoln, Marathon, Portage and Wood counties. Micro loans are also available.

CWED Fund

200 Washington Street, Suite 120
Wausau, WI 54403

Sarah Maas, smaas@wausauchamber.com
715-848-5948, www.mcdevco.org

Milk Volume Production Program

The MVP Program is a low interest loan program designed to assist dairy producers who purchase cows as part of undertaking capital improvement projects that will result in a significant increase in Wisconsin's milk production. Contact: Sarah Maas smaas@wausauchamber.com, 715-848-5948

NCWRPC - North Central Wisconsin Regional Planning Commission

The Regional Planning Commission staffs the North Central Wisconsin Development Corporation (NCWDC). NCWDC manages the Regional Revolving Loan Fund and the Community Development Loan Fund.

RRLF - Regional Revolving Loan Fund and Community Development Loan Fund

These funds provide gap financing to area businesses within the counties of Adams, Forest, Juneau, Langlade, Lincoln, Marathon, Oneida, Portage, Vilas, and Wood. A gap is the difference between what a private lender is willing to lend, and what a borrower needs. Typically, RRLF money is long-term, has low down payments, and carries lower interest rates than traditional private financing. RRLF's do not compete with banks for projects, but rather complement them and other programs in a total financial structure. Dennis Lawrence, AICP at NCWDC
210 McClellan St, Suite 210, Wausau, WI 54403
715-849-5510 ext 304, www.ncwrpc.org/ncwdc/index.html

STATEWIDE FINANCIAL RESOURCES

Wisconsin Business Development Finance Corporation

The Finance Corporation was formed to assist small businesses in gaining access to capital in order to grow their businesses, provide job opportunities, and inspire their communities.

The cornerstone of WBD's success is the delivery of the SBA 504 product. Sold nationwide exclusively by not-for-profit Certified Development Companies (CDC), the SBA 504 loan fulfills the U.S. Small Business Administration's (SBA) public policy objective to support small businesses and create jobs in our communities through long-term, fixed-rate financing.

Financing and Accessing Capital

In addition to the SBA product, we provide consulting and loan packaging services to banks and borrowers.

CAP - Capital Access Program:

Provides a loan loss reserve to certified banks to encourage higher risk micro lending.

2417 Post Road, PO Box 940
Stevens Point, WI 54481
Dan Timm, Vice President, Kyle Kuntz, Project Analyst
715-343-9082 or 800-536-6799, www.wbd.org
David Kircher
262-970-8533 Ext 29, dkircher@wbd.org

Visit www.wbd.org to read about the wide selection of funds available from WBD.

WHEDA - Wisconsin Housing and Economic Development Authority

140 South First Street, Suite 200
Milwaukee, WI 53204
Deby Dehn, Community Relations Officer
414-227-4341 or 800-628-4833, www.wheda.com

The Wisconsin Housing and Economic Development Authority (WHEDA) was created in 1972 by the Wisconsin Legislature as an independent authority, not a state agency. As a lender, WHEDA has over \$3 billion in assets.

WHEDA Small Business Guarantee WSBG

The WSBG helps to acquire or expand a small business with favorable financing terms.

AGBG - Agribusiness Guarantee

The Agribusiness Guarantee helps new or existing businesses obtain financing on favorable terms to develop or expand production of products using Wisconsin's raw agricultural commodities. Visit www.wheda.com to read more about these and other lending programs.

New Markets Tax Credit Program

This program provides tax incentives to investors who make equity investments in rural and urban low-income communities. Since 2004, the Wisconsin Community Development Legacy Fund has received four allocations of New Markets Tax Credits totaling \$405 million.

WEDC - Wisconsin Economic Development Corporation

WEDC, the Wisconsin Economic Development Corporation is the state's lead economic development organization. We are taking bold leadership to better serve more Wisconsin businesses, generate better results on economic development investments and bring more resources together to strengthen and promote Wisconsin's economy.

There are 3 new significant economic development programs and 2 improved programs that businesses can access to assist in expansion or start up opportunities from the WEDC - Wisconsin Economic Development Corporation.

- Relocation Tax Deductions and Credits Act 3
- Small Business Tax Credit Act 5
- Domestic Production Activities Income Tax Credit Act 32
- Economic Development Tax Credit Program Act 4
- Enterprise Zones Act 26

To learn more about these programs, contact:
Deb Clements, Regional Development Manager
2400 Post Road, Plover, WI 54467
deb.clements@wedc.org, 715-344-1381
www.wedc.org

Manufacturing Facility Conversion Grant and Loan Program:

Loan and grant program to assist companies in converting existing manufacturing facilities to produce renewable energy or manufacturing equipment used in the production of renewable energy. Contact: Deb Clements
deb.clements@wedc.org, 715-344-1381

Technology Venture Loan Fund:

The Wisconsin Department of Commerce's Technology Venture Fund Loan program provides low-interest loans to assist small Wisconsin high-technology businesses in searching for angel or other seed capital investment. Contact: Deb Clements
deb.clements@wedc.org, 715-344-1381

FIF - The Forward Innovation Fund:

This loan program is designed to provide financial assistance for the start-up and expansion of minority-owned businesses in Wisconsin. This program provides low interest loans to assist in the development of minority-owned companies.
Contact: Seyoum Mengesha seyoum.mengesha@wedc.org, 608-210-6880

Dairy Manufacturing Facility Investment Credit:

Provides refundable credits for businesses that have invested to modernize or expand dairy manufacturing facilities in Wisconsin.

Businesses can earn up to 10% of the amount spent in a taxable year for modernizing and expanding dairy manufacturing facilities. The maximum amount a business can receive is \$200,000. Contact: Deb Clements deb.clements@wedc.org, 715-344-1381

Food Processing Plant and Food Warehouse Investment Credit:

Refundable Tax credits are earned by incurring eligible expenses for food processing plant, food warehouse modernization or expansion. This means constructing, improving or acquiring buildings or facilities, or acquiring equipment for food processing or food warehousing. Contact: Deb Clements
deb.clements@wedc.org, 715-344-1381

Meat Processing Facility Investment Credit:

Refundable tax credit for Meat Processors who have invested to modernize or expand meat processing facilities in Wisconsin and who have been certified by the WI Department of Commerce. Contact: Deb Clements deb.clements@wedc.org, 715-344-1381

Early Stage Investment Tax Credits:

The Angel Investment and Venture Capital Tax Credit programs are designed to encourage investment in small, high-technology businesses that have high growth potential. Early-stage businesses conducting pre-commercialization activities related to proprietary technology may be designated as Qualified New Business Ventures. Angel investors, angel investment networks and venture capital seed funds may qualify for Wisconsin tax credits by investing in these designated companies.
Contact: Deb Clements deb.clements@wedc.org, 715-344-1381

Financing and Accessing Capital

TIF - Tax Incremental Financing:

Tax Incremental Financing can help a municipality undertake a public project to stimulate beneficial development or redevelopment that would not otherwise occur. It is a mechanism for financing local economic development projects in underdeveloped and blighted areas. Taxes generated by the increased property values pay for land acquisition or needed public works. Contact: Local community administrator/rep.

IRB - Industrial Revenue Bond (Program):

IRB - the Department of Commerce's Industrial Revenue Bond Program allows all Wisconsin cities, villages and towns to support industrial development through the sale of tax-exempt bonds. The proceeds from the bond sale are loaned to businesses to finance capital investment projects at primarily manufacturing facilities. Even though IRBs are municipal bonds, they are not general obligations of the municipality. The company or business that will use the facilities provides the interest and principal payments on the loan. Contact: Deb Clements 715-344-1381 deb.clements@wedc.org

Wisconsin Trade Project Program:

The Wisconsin Trade Project Program offers individual matching grants up to \$5,000 to help small export-ready firms participate in international trade shows. The business covers its own travel and lodging expenses. Contact: Jennifer Winner 608-266-0413 jennifer.winner@wedc.org

Minority Business Development Program:

The Minority Business Development program is designed to generate and foster the growth of minority businesses in the State of Wisconsin. The WEDC provides services to minority business owners, entrepreneurs, and resource organizations. This includes hosting the Marketplace and the Governor's Conference on Minority Business Development, the state's premier event for Minority Business Enterprises to share ideas to generate and foster the growth of minority businesses. Seyoum Mengesha 608-210-6880, Seyoum.Mengesha@wedc.org

WWBIC - Wisconsin Women's Business Initiative Corporation:

WWBIC is an economic development corporation providing quality business education and access to capital for entrepreneurs. WWBIC makes loans to small and micro businesses up to \$100,000 414-263-5450 info@wwbic.com

FEDERAL FINANCIAL RESOURCES

EDA - Economic Development Administration

Minnesota & Wisconsin
Jeannette P. Tamayo, Regional Director
111 North Canal Street, Suite 855
Chicago, IL 60606
312-353-8143, jtamayo@eda.doc.gov

HUD - Housing & Urban Development

310 West Wisconsin Avenue, Suite 950
Milwaukee, WI 53203-2289
James A. Cunningham, 414-297-3214
<http://portal.hud.gov/hudportal/HUD?src=/states/wisconsin>

SBA - Small Business Administration

www.sba.gov

Wisconsin District Office

740 Regent Street, Suite 204
Madison, WI 53715
608-441-5261

SBA Statewide Resource Guide

www.sbaguides.com/sites/default/files/guide-pdf/english/wisconsin.pdf

Wisconsin District Office

310 West Wisconsin Ave, Room 580W
Milwaukee, WI 53203
414-297-3941

VA - Veteran's Administration Small Business Assistance

Department of Veterans Affairs

VA Regional Loan Center
1 Federal Drive, Ft. Snelling
St. Paul, MN 55111-4050
800-827-0611
benefits.va.gov/stpaul/Regional_Loan_Center.asp
www.vetbiz.gov

USDA - United States Department of Agriculture

Wisconsin

Stan Gruszynski, State Director
5417 Clem's Way
Stevens Point, WI 54482
715-345-7600, www.rurdev.usda.gov/wi
www.rurdev.usda.gov/BCP-LoanAndGrants.html

Governmental Agency Assistance

Marathon County Government

Marathon County Courthouse
500 Forest Street
Wausau, WI 54403
Hours: 8:00 am to 4:30 pm (Monday-Friday)
715-261-1000
www.co.marathon.wi.us/Departments.aspx
www.co.marathon.wi.us/Work.aspx

Marathon County Zoning and Planning

210 River Drive
Wausau, WI 54403
715-261-6000

Marathon County Municipalities

City of Abbotsford

203 N First Street, PO Box 589
Abbotsford, WI 54405
715-223-3444, www.ci.abbotsford.wi.us

Village of Athens

221 Caroline Street, PO Box 220
Athens, WI 54411
715-257-9170, www.athenswis.com

Village of Brokaw

311 Third, PO Box 108
Brokaw, WI 54417
715-675-8712, www.villageofbrokaw.com

City of Colby

211 W Spence, PO Box 236
Colby, WI 54421
715-223-4435, www.ci.colby.wi.us

Village of Edgar

224 South Third Avenue, PO Box 67
Edgar, WI 54426
715-352-2891, www.vil.edgar.wi.us

Village of Hatley

300 Clark Street
Hatley, WI 54440
715-446-3341

Village of Kronenwetter

1582 Kronenwetter Drive
Kronenwetter, WI 54455
715-693-4200, www.kronenwetter.org

Village of Marathon City

311 Walnut Street, PO Box 487
Marathon, WI 54448
715-443-2221

City of Mosinee

225 Main Street
Mosinee, WI 54455
715-693-2275, www.mosinee.wi.us

Town of Rib Mountain

3700 North Mountain Road
Wausau, WI 54401
715-842-0983, www.townofribmountain.org

Village of Rothschild

211 Grand Avenue
Rothschild, WI 54474
715-359-3660, www.rothschildwi.com

City of Schofield

200 Park Street
Schofield, WI 54476
715-359-5230, www.cityofschofield.org

Village of Spencer

105 Park Street, PO Box 360
Spencer, WI 54479
715-659-5423, www.spencerwi.org

Village of Stratford

265 North 3rd Avenue, PO Box 12
Stratford, WI 54484-0012
715-687-4166, www.stratfordwi.com

City of Wausau

407 Grant Street
Wausau, WI 54403
715-261-6500, www.ci.wausau.wi.us

Village of Weston

5500 Schofield Avenue
Weston, WI 54476
715-359-6114, www.westonwisconsin.org

STATE OF WISCONSIN AGENCIES

Wisconsin Business AnswerLine

The Wisconsin Business AnswerLine provides free information to small business owners and their staff in the state of Wisconsin on a wide variety of business topics. AnswerLine staff have access to an extensive document library, phone and web resources and often field calls about starting a business, business planning, permits and licensing, insurance, legal entity types and business financing topics. These resources can also be e-mailed to the caller to answer their questions quickly and efficiently. The AnswerLine is available from Monday to Friday, 8:30 am to 4:30 pm. 608-263-7680 or 800-940-7232 or use this secure online form: <https://secure.wisconsinbdc.org/busanswer>

Monday to Friday, 8:30 am to 4:30 pm
608-263-7680 or 800-940-7232
www.wisconsinbdc.org/business-answerline

WEDC - Wisconsin Economic Development Corporation (Department of Commerce)

201 W Washington Avenue, PO Box 1687
Madison, WI 53703
608-267-4417
www.wedc.org/contact-us

WEDC Economic and Community Development (local)

Deb Clements, Regional Development Manager
2400 Post Road, Plover, WI 54467
715-344-1381, deb.clements@wedc.org
www.wedc.org

Governmental Agency Assistance

WEDC Entrepreneurship and Innovation

Chris Schiffner
608-210-6826, Chris.Schiffner@wedc.org
Aaron Hagar
608-210-6825, Aaron.Hagar@wedc.org

WEDC Business Development

Shelly Harkins
608-267-0346, Shelly.Harkins@wedc.org
<http://commerce.wi.gov/BD>

Kathy Heady
608-210-6844, Kathy.Heady@wedc.org

Luke Fuszard
608-210-6846, Luke.Fuszard@wedc.org

Gail MacAskill
608-210-6844, Gail.McAskill@wedc.org

Cate Rahmlow
414-210-6845, Cate.Rahmlow@wedc.org

WEDC Minority Business Development

Seyoum Mengesha
414-210-6880, Seyoum.Mengesha@wedc.org

WEDC International Business Development

(Importing and Exporting)

Lora Klenke – Vice President, International Development
608-210-6727, Lora.Klenke@wedc.org

Stanley Pfrang – Specialist in Canada, India, and the Middle East
608-210-6777, Stanley.Pfrang@wedc.org

Brad Schneider – Specialist in Europe
608-210-6890, Brad.Schneider@wedc.org

Beng Yeap – Specialist in Asia
608-210-6888, Beng.Yeap@wedc.org

WDNR - Wisconsin Department of Natural Resources

101 S Webster Street, PO Box 7921
Madison, WI 53707-7921
608-266-2621, dnr.wi.gov

WDOR - Wisconsin Department of Revenue

710 3rd Street
Wausau, WI 54403
715-842-8665, www.revenue.wi.gov

WDOT - Wisconsin Department of Transportation

North Central Region, Wisconsin Rapids Office
1681 Second Avenue South
Wisconsin Rapids, WI 54495-4768
715-421-8301 or 800-238-5575, ncr.dtsd@dot.wi.gov
<http://www.dot.wisconsin.gov/business>

DWD - Wisconsin Department of Workforce Development

201 E Washington Avenue, PO Box 7946
Madison, WI 53707
608-266-3131
dwd.wisconsin.gov/default.htm
dwd.wisconsin.gov/dwd/default_business.htm

Cap Services

Business Development Programs that offer start-up and expanding businesses a range of services designed to make them successful. Services are free to low-income individuals or to businesses that create living-wage jobs for low-income individuals. This assistance may include gap financing through one of CAP's Loan Funds. Contact: Nancy Ross 715-343-7500 nross@capmail.org

FEDERAL AGENCIES

US Department of Commerce

1401 Constitution Avenue NW
Washington, DC 20230
202-482-1360
www.commerce.gov/office-secretary/office-business-liaison

US Department of Transportation

1200 New Jersey Avenue SE
Washington, DC 20590
202-366-4000, www.dot.gov

EPA - Environmental Protection Agency District #5

77 West Jackson Boulevard
Chicago, IL 60604-3507
312-353-2000
Toll free within Region 5: 800-621-8431, www.epa.gov

IRS - Internal Revenue Service

10208 Park Plaza
Rothschild, WI 54474
715-355-4447, www.irs.gov/businesses/index.html

US Department of Energy

1000 Independence Avenue SW
Washington, DC 20585
202-586-5000, www.energy.gov

Technical Business Assistance

This section identifies organizations or programs that provide entrepreneurs, start ups and current businesses with resources that provide assistance to develop and grow a business. The following organizations can assist you in a variety of areas:

- Product Development and Marketing
- Workforce Development, Training and Education
- Developing Business Plans
- Business Development – Government Procurement
- Importing and Exporting
- Lean Process Improvement (manufacturing and office)
- Technology Transfer
- Prototyping

Business Procurement Assistance Center

The Business Procurement Assistance Center (BPAC) provides technical and marketing assistance to Wisconsin businesses interested in selling their products and services to the government. Our mission is to provide businesses the necessary tools to be competitive in the government marketplace.

Portage Location
1800 Kutzke Road
Portage, WI 53901
Please call to schedule an appointment 608-212-3546
Office hours: Wednesdays 8:30 am - 4:30 pm

Centergy

100 N. 72nd Ave., Ste 204
Wausau, WI 54403
715-843-9563, www.centergy.net

Entrepreneurial Education Center – Wausau

100 N 72nd Avenue
Wausau, WI 54401
Romey Wagner
715-848-2016, www.growingyourbusinesswausau.com

MCDEVCO - Marathon County Development Corporation

200 Washington Street, Suite 120
Wausau, WI 54403
Jim Warsaw, Economic Development Director
jwarsaw@wausauchamber.com
www.mcdevco.org

Northcentral Technical College & Workforce

Learning Solutions

1000 W. Campus Drive
Wausau, WI 54401
715-675-3331, www.ntc.edu
Mark Borowicz
715-803-1121, borowicz@ntc.edu

North Central Wisconsin Regional Planning Commission

210 McClellan Street, Suite 210
Wausau, WI 54403
715-849-5510, info@ncwrpc.org

NCWWDB - North Central Wisconsin Workforce

Development Board

3118 Post Road, Ste A
Stevens Point, WI 54481
Employer Services Director
Ray Rodgers
715-204-1640, rrodgers@ncwwdb.org

NWMOC - Northwest Wisconsin Manufacturing Outreach Center

Located on the campus of UW-Stout, Wisconsin's Polytechnic University, NWMOC provides at-your-location services by seasoned practitioners with expertise in manufacturing management. The experts at NWMOC deliver integrated services to manufacturers in 33 northern and western Wisconsin counties.
Bill Amsrud and Brad Nasset
866-880-2262, info@nwmoc.org
www.uwstout.edu/moc

US Export Assistance Center

1025 N Broadway R01
Milwaukee, WI 53202
Koreen M Grube, International Trade Specialist
414-297-1853, Koreen.Grube@trade.gov
www.export.gov/wisconsin

UW Stout Discovery Center and Technology

Transfer Institute

410 10th Avenue
Menomonee, WI 54751
Randy Hulke, Director
715-232-5024, discoverycenter@uwstout.edu
www.uwstout.edu/discoverycenter

UWSP SMALL BUSINESS DEVELOPMENT CENTER

The mission of the Wisconsin Small Business Development Centers (SBDC) is to enhance the success of Wisconsin small business through management education. By providing advice, training, and resources for entrepreneurs and small companies, SBDCs help

businesses create jobs and connect entrepreneurs and small business owners with knowledge, tools, and resources from here and around the world. The SBDCs also offer the Entrepreneurial Training Program. This program is an 8 to 12-week classroom course that provides assistance with business plan development.

UWSP Continuing Education

University of Wisconsin-Stevens Point
2100 Main Street, 032 Main Bldg
Stevens Point, WI 54481
800-898-9472
Dorothy Snyder and Vicki Lobermeier
www.uwsp.edu/conted/sbdc/Pages/default.aspx

UW- Marathon County

518 South 7th Avenue
Wausau, WI 54401
Keith Montgomery
715-261-6235, www.marathon.uwc.edu

UW – Extension

212 River Drive
Wausau, WI 54403-5476
715-261-1230 or 800-236-0153
Mary Kluz, Mary.kluz@ces.uwex.edu
www.marathon.uwex.edu

Wausau Region Chamber of Commerce

200 Washington Street, Suite 120
Wausau, WI 54403
715-845-6231
www.wausauchamber.com

Technical Business Assistance

SCORE - America's Small Business Counselors

SCORE provides no cost counseling and mentoring to new and expanding businesses. SCORE can help entrepreneurs to develop the plans and skills they need to achieve business success.

100 72nd Avenue
Wausau, WI 54401
www.wausau.score.org

WEDC - Wisconsin Economic Development Corporation

201 W Washington Avenue
Madison, WI 53703
608-267-4417
www.wedc.org/contact-us

SBA - Small Business Administration

www.sba.gov

Milwaukee District Office

Eric Ness, 414-297-3941

SBA Statewide Resource Guide

www.sbaguides.com/sites/default/files/guide-pdf/english/wisconsin.pdf

STATE OF WISCONSIN EMPLOYEE TRAINING ASSISTANCE

BEST - Business Employees' Skills Training Program

This program was established to help small businesses in industries that are facing severe labor shortages by upgrading the skills of their workforce. The BEST program provides applicants with a tuition reimbursement grant to help cover a

portion of the costs associated with training employees.
Deb Clements
715-344-1381, deb.clements@wisconsin.gov

CLT - Customized Labor Training Program

The CLT program is designed to assist companies that are investing in new technologies or manufacturing processes by providing a grant of up to 50% of the cost of training employees on the new technologies. The program's primary goal is to help Wisconsin manufacturers maintain a workforce that is on the cutting edge of technological innovation.
Deb Clements
715-344-1381, deb.clements@wisconsin.gov

WEN - Wisconsin Entrepreneurial Network

WEN provides entrepreneurs with access to a statewide network of resources and expertise, identifies high-potential entrepreneurs and helps move their businesses forward, facilitates collaboration between entrepreneurs and between organizations that assist entrepreneurs, and helps create and grow minority-owned businesses.

432 N Lake Street, Room 423
Madison, WI 53706-1496
608-263-3315, www.wenportal.org
For grants information please contact:
Ashwini Rao, 608-263-0398

Wisconsin Technology Council

The Wisconsin Technology Council is the science and technology advisor to the Governor and the Legislature. Launched in 2001, the Tech Council was created by a bipartisan act of the governor and the Legislature. It is an independent, non-profit and non-partisan board with members from tech companies, venture capital firms, all levels of education, research institutions, government and law.

455 Science Drive #240
Madison, WI 53711
608-442.7557 or 888-443-5285
www.wisconsintechcouncil.com/contact

INFRASTRUCTURE

Canadian National Railway Company

15 North Vine Avenue
Marshfield, WI 54449
715-384-8742

Charter Communications

888-438-2427

Frontier Communications

Karen Miller
845-344-9416
karen.miller@ftr.com

Railroad Assistance Program

Grant and loan program to assist with Wisconsin Freight Rail Infrastructure.
Peter Bradley
608-267-7347, peter.bradley@dot.wi.gov

TEA - Transportation Economic Assistance Program

TEA provides 50% state grants to governing bodies, private businesses, and consortiums for road, rail, harbor and airport projects that help attract employers to Wisconsin, or encourage business and industry to remain and expand in the state.
Jesse Patchak
608-266-9910, jesse.patchak@dot.wi.gov

WPS - Wisconsin Public Service (natural gas and electric)

1700 Sherman Street
Wausau, WI 54401
800-450-7260

NETWORKING

The following groups provide networking opportunities for entrepreneurs in the region.

Wausau Region Chamber of Commerce

Heather Martell
hmartell@wausauchamber.com
715-845-6231
www.wausauchamber.com

Wausau Toastmasters

Terry Kittson
715-845-8000, tkittson@becherhoppe.com
www.wausautoastmasters.org

Rotary Club of Wausau

Debi Trader, President
715-551-0966, btrader@charter.net
www.wausarotary.org

Wausau Emerging Leaders

Tara Glodowski
715-298-5707, tglodowski@unitedwaymc.org
www.unitedwaymc.org

Wausau Noon Optimists

PO Box 1611
Wausau WI 54402-1611
<http://www.wausaunoonoptimists.com/contacta.cfm>

Growing Together to Build Small Business



banking ❖ insurance ❖ investments ❖ mortgage



www.rivervalleybank.com

MERRILL EAST
3210 E Main St
715.536.3210

MERRILL WEST
300 East First St
715.536.4148

ROTHSCHILD
1130 E Grand Ave
715.359.6194

MOSINEE
850 State Rd 153 E
715.693.1100

DOWNTOWN WAUSAU
101 Scott St
715.843.6526

WESTON
4107 Barbican Ave
715.355.0035

17TH AVENUE
327 N 17th Ave
715.845.5522

