

# MCDEVCO MICRO LOAN APPLICATION

MCDEVCO, Inc. will not deny a loan or other service, or discriminate in fixing the amount, interest rate, duration, application procedures, collection or enforcement procedures, or other terms or conditions of such loan or other service on the basis of race, color, religion, sex, handicap, or ethnicity of:

(1) An applicant and/or joint applicant;

(2) Any person associated with an applicant or joint applicant regarding such loan or other service.

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## **APPLICATION INSTRUCTIONS**

MCDEVCO, Inc. ("Lender")

Completing the following application will allow Lender to review your loan request. Upon receipt of a completed application, a Lender representative will then contact you for any required additional information and/or to schedule a meeting with you and the MCDEVCO loan review committee.

## Important Information:

- Complete the application in its entirety, including all applicable attachments listed at the end of each section.
- Copies of attachments and/or additional pages should be clearly labeled with business name and title of document.
- Incomplete applications will not be processed.
- Receipt of electronic applications will be acknowledged via e-mail.
- If you do not hear from a Lender representative within two weeks, please contact MCDEVCO at 715.298.0084.
- Application decisions are final and are not subject to appeal.
- A blank personal financial statement can be sent to you upon request.
  - Anyone who owns 20% or more and/or a grantor in company must complete a personal finance statement and provide personal taxes as required.

## Applications and supporting documents can be submitted to MCDEVCO in the following ways:

## Electronic Copy (Preferred)

- E-mail application and supporting documents to kweber@mcdevco.org.
- 0R
- Save application and supporting documents to a flash drive, deliver to MCDEVCO office.

## Paper Copy

• Complete the application and supporting documents and deliver to MCDEVCO.

## Micro Fund Loan Application Fee:

- A \$50 non-refundable application fee must be received prior to application review.
- An underwriting fee will be added to any funded Micro Fund Loan. The underwriting fee will range from \$500-\$750 and will vary based on the loan amount.

## Please make your check payable to: MCDEVCO, Inc.

## Where to Deliver Your Application, Supporting Documents & Application Fee:

MCDEVCO, Inc. 100 N. 72<sup>nd</sup> Avenue Wausau, WI 54401

## Lender Contacts:

Kimm Weber, Executive Director | 715.298.0084 | kweber@mcdevco.org

Yvonne Quirk | Operations Manager | 715.298.0084 | yquirk@mcdevco.org



## MCDEVCO, Inc. – Micro Loan Application

Thank you for applying for financing with MCDEVCO, Inc. Once you have finished filling out this application, please return it to MCDEVCO at 100 N 72<sup>nd</sup> Ave, Wausau, WI 54401 or email your application to kweber@mcdevco.org.

For questions please contact: 715-298-0084 or email kweber@mcdevco.org.

## **Supporting Documentation**

The Following documents are necessary to review your loan request. Please attach documents with your application submission.

Borrower				
<ul> <li>Business Plan (New Businesses Only).</li> <li>Copies of Articles of Incorporation and By-Laws OR</li> <li>Copies of Articles of Organization and Operating Agreement or Partnership Agreement.</li> <li>Lease Agreement (Leased Property Only).</li> <li>Statement why MCDEVCO loan fund involvement is requested.</li> <li>Statement of anticipated benefits to the community from proposed loan such as tax base increase, blight information, job creation and/or retention.</li> <li>Personal Financial Statement.</li> <li>Credit Report.</li> <li>A list of business and/or personal assets to be offered as collateral.</li> <li>If purchasing equipment with loan proceeds, include an itemized list of items to be purchased.</li> </ul>				
Current Business	Now Business	Other if Applicable		
Current BusinessNew BusinessOther, if Applicable• Balance Sheet, Profit and Loss Statement, Cash Flow Statement, and Tax Returns for last three years.• Budget (Income and Expense) for 12 months.• Franchise Agreement.• Interim financial statements.• Yearly Budget (Income and Expense) for the second and third year.• Flood Plain Insurance.• Interim financial statements.• Monthly Cash Flow projection for the first 12 months.• Notice of Contamination.• Three years cash flow and financial projections with notes covering all significant assumptions.• Yearly Cash Flow projection for the second and third year.• Personal Taxes.				

\*Applicants may be asked to provide additional documentation upon request.

## **Business Information:**

Business Legal Name:	DBA, if applicable:		
Business Contact:	Telephone:		
Business Contact Email:			
Business Address/Physical Location:	City/Zip Code:		
Mailing Address:	City/Zip Code:		
Type of Business:	Date Established: Date Ope	ned:	
Entity Type: LLC LLP C-Corp S-Corp	Partnership SC Sole Proprietor State of Organ	ization:	
Exact Address of Project:			
Municipality:	Located in the: City Village Town of:		
Accountant Name:	Telephone: Email:		
Attorney Name:	Telephone: Email:		
Applicant's Legal Name:			
Home Address:			
Mailing Address:			
Driver's License Number:	State:		
Home Phone:	Other/Cell Phone:		
Email Address:	Marital Status:		
Co-Applicant's Legal Name:			
Home Address:			
Mailing Address:			
	State:		
Home Phone:	Other/Cell Phone:		
Email Address:	Marital Status:		

If married and applying as an individual, complete spouse information below:

Spouse's Legal Name:	
Home Address:	
Driver's License Number:	State:
Home Phone:	Other/Cell Phone:
Email Address:	Employer:

## Management Information and 20% Ownership

Complete this section for all owners, officers, directors and shareholders who **own 20% or more shares** of the company. 100% of ownership must be accounted for unless publicly owned. If you have more officers, directors and shareholders than space provided below, please provide an addendum to your application outlining all of the below requested information for each individual.

A)	Legal Name:	Title:
	SSN:	FEIN:
	Marital Status:	Percent Ownership:
	Employee:	-
	Ethnicity: Caucasian African American Asian Ameri	can Indian Other:
	Physical Address:	
	Mailing Address:	
B)	Legal Name:	Title:
	SSN:	FEIN:
	Marital Status:	Percent Ownership:
	Employee:	-
	Ethnicity: Caucasian African American Asian Ameri	can Indian Other:
	Physical Address:	
	Mailing Address:	

## If applying as an LLC, please complete the information below.

Owners are: Managers OR Members (circle one)

## If applying as a Corporation, complete directors section below:

Legal Name	Title	SSN	Term Expiration	Authorized Borrower? (Y/N)
	President			
	Vice President			
	Assistant Vice President			
	Treasurer			

## Does Business, any owner(s) or member of management team have a controlling interest in any other businesses? YES or NO (circle one)

If answering YES to the above question, complete affiliate section below. An affiliate is primarily defined as an entity that is controlled by the applicant, its stockholders, managers or directors, has control of the applicant business through common ownership, management, previous relationships, with, or ties to other concern or contractual relationships.

Legal Name	Address	Phone	% Ownership

## Does business buy from, sell to or use services of any concern in which owner(s), shareholder(s) or member(s) of management team have a significant financial interest?

YES, Please Explain: \_\_\_\_\_\_ or NO: \_\_\_\_\_

## **Building Information:**

A) Are you purchasing the building: YES or NO	(circle one)
B) Are you leasing the building: YES or NO (ci	ircle one)
Building Owner	Type of Entity:
Building Owner's Mailing Address:	City/Zip:
Building Owner's Telephone Number:	Email Address:
Lease Period: Ho	w much is rent/lease per month?
*Please include a copy of the signed lease ag	greement.
C) Do you own the building? YES or NO (circle	e one)
How long have you owned the building?	
Is there a mortgage on the building?	Amount Owed:
Lender:	
riefly explain your project and how it will positively	

## **Business Debt Schedule**

Creditor	Original Amount	Current Balance	Monthly Payment	Collateral

\*If you need to document more entries than space provided above, please provide an addendum to your application.

## **Employee Reporting:**

Please provide the following:

• Payroll spreadsheet listing current employees indicating pay scale, full-time/part-time (if part-time indicate the number of hours), male/female/other, ethnic background and race.

Current Number of Employees:

- Full-Time: \_\_\_\_\_\_
- Part-Time: \_\_\_\_\_\_

Number of Jobs to be Created:

- Full-Time: \_\_\_\_\_
- Part-Time: \_\_\_\_\_\_

Please Identity Jobs to be Created (Full-Time and/or Part-Time) and Pay Levels:

Position Title	FT/PT	Pay Range	Is this Position LMI?

If required, we commit to hire at least 51% LMI individuals and will provide training for any of those jobs requiring special skills or education.

YES or NO

If required, we agree to give first consideration to LMI persons and hire LMI candidates that are qualified for those jobs.

YES or NO

MCDEVCO Loan Amount Requested (\$5,000-\$25,000):	\$
Are you able to provide a 5% down payment?	YES or NO
OR - Do you have documentation to showcase business investment in the amount greater than or equal to 5% of the requested loan amount?	YES or NO

**Use of Funds:** Please complete this source of funds table to illustrate how you will utilize MCDEVCO funds, if approved. Your total must equal the total loan you are requesting from MCDEVCO and include the 5% down payment. Please provide supporting documentation for items listed in your use of funds such as invoices, etc.

Amount of Owner Cash	MCDEVCO Funds	Other funds (i.e. Investors, grants, financial institution partners)	Items Funds will be Used for
		Total	

Upon Loan Fund Committee approval of the financing for your project, the following conditions will be non-negotiable and the Borrower agrees to:

- 1. Provide evidence of adequate **insurance**, prior to closing and on an annual basis throughout the life of the loan, covering all collateral used as security.
- 2. Provide **annual taxes** for the borrower(s) and guarantor(s) throughout the loan term, and any other financial documents requested by MCDEVCO.
- 3. Maintain business operations and location of collateral within the City of Wausau and/or Marathon County for the life of the loan.
- 4. Pay, at the time of closing, any legal fees, filing fees, or other closing fees involved in the processing of the loan.
- 5. Required jobs shall be created within 3 months of advancement of Micro Loan Funds. Required jobs must be retained for 6 months prior to being used on job reporting. Failure to create required jobs as agreed shall be considered reason for default.
- 6. All job creation must be documented using MCDEVCO forms, including but not limited to:
  - Interviewee Questionnaires
  - Job Status Summary Reports semi-annually
  - Job Creation Summary Reports
  - Wisconsin Unemployment quarterly filings (Form UC-101)
  - Job Requirement Completion Certification

#### APPLICATION SUBMISSION STATEMENT

The above and attached information as herein submitted and signed by me is correct to the best of my knowledge. I understand that the presentation made herein will be used by MCDEVCO in making a lending decision, and will be incorporated into the loan documents should the loan be approved. The undersigned each jointly and severally authorize MCDEVCO or its attorneys or agents to verify the information provided above, to investigate the credit standing of the undersigned and to ask questions concerning the credit experience of the undersigned with other creditors and their attorneys or agents. This application is the exclusive property of MCDEVCO.

Borrower Name:	
Signature:	_ Date:
Borrower Name:	
Signature:	_Date:

## AUTHORIZATION TO RELEASE INFORMATION

I/We hereby authorize the release of any and all information to MCDEVCO that they may require at any time for any purpose related to our credit transaction with them. I/We further authorize MCDEVCO to release such information to any entity they deem necessary for any purposes related to our credit transaction with them.

I/We hereby certify that the enclosed information, including attachments and exhibits, are valid and correct to the best of my/our knowledge.

Borrower Name:		· · · · · · · · · · · · · · · · · · ·
Signature:	Date:	
Borrower Name:		
Signature:	Date:	